

**SITC**

# SITC HCM PRESENTATION



# Contents

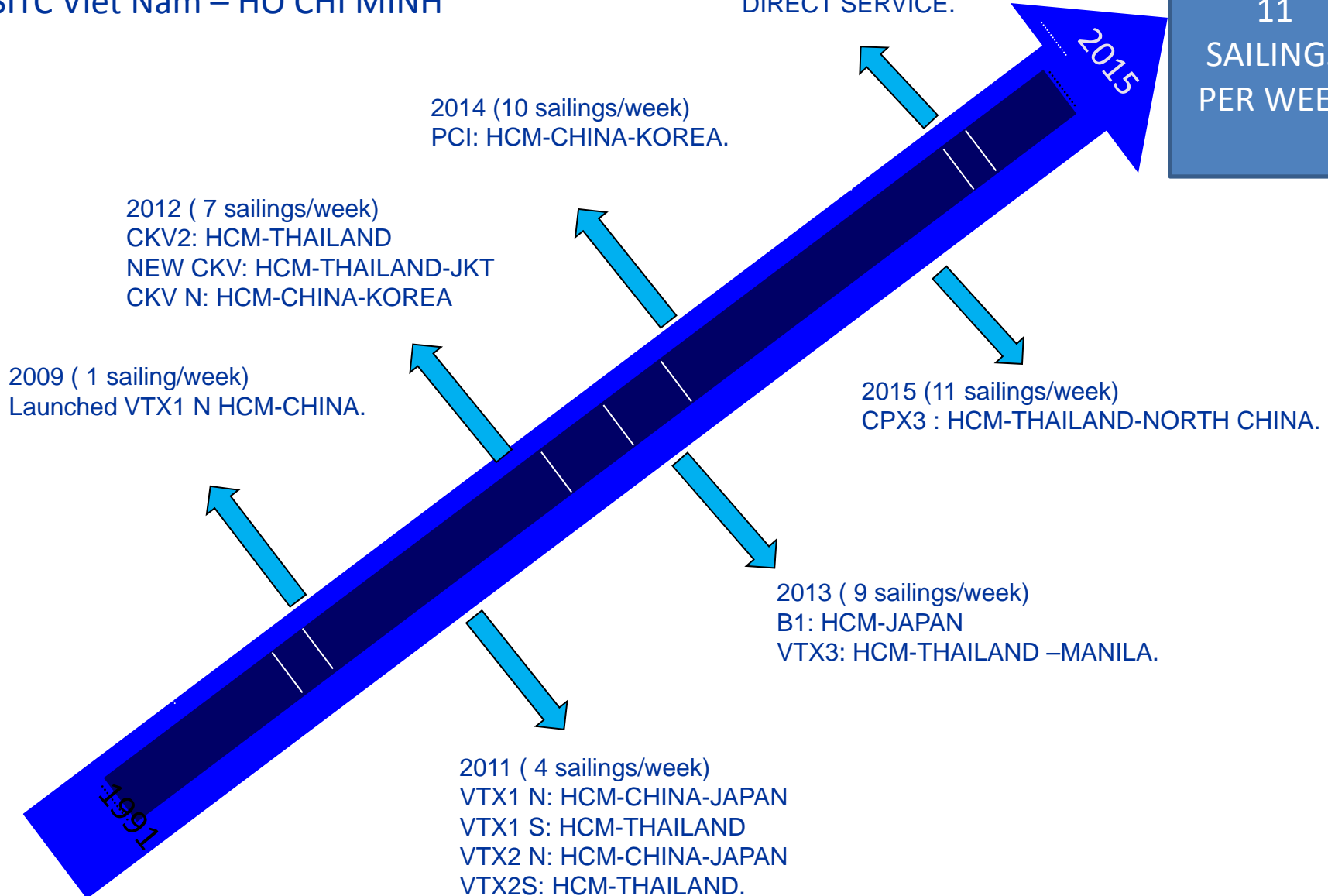
- Part 1: SITC HCM – development and services.
- Part 2: SITC “service first”.
- Part 3: HCM – HUB transit port.

Part 1: SITC HCMC – development and services.

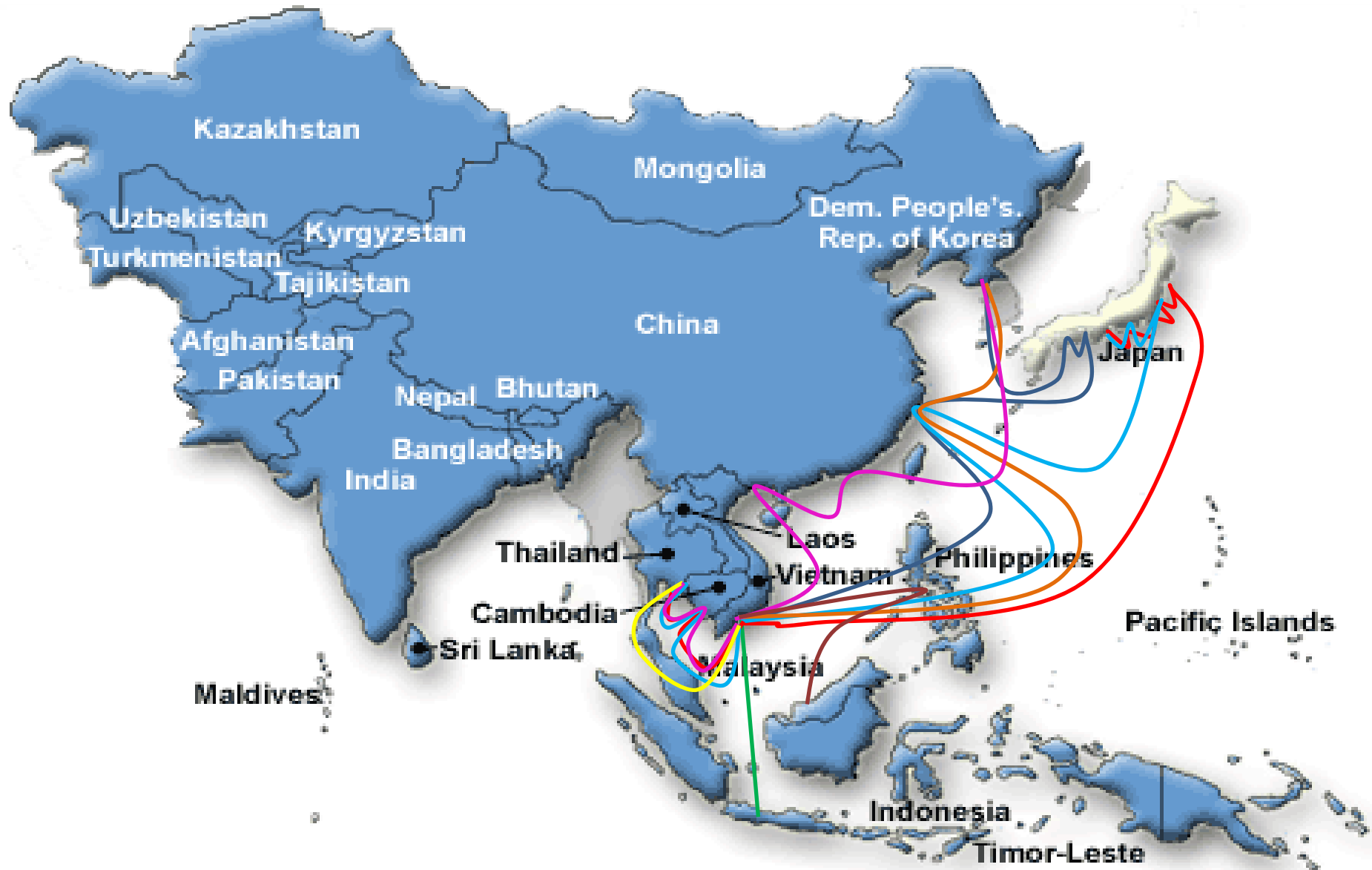
## SITC Viet Nam – HO CHI MINH

CKV N: HCM-FANGCHENG  
DIRECT SERVICE.

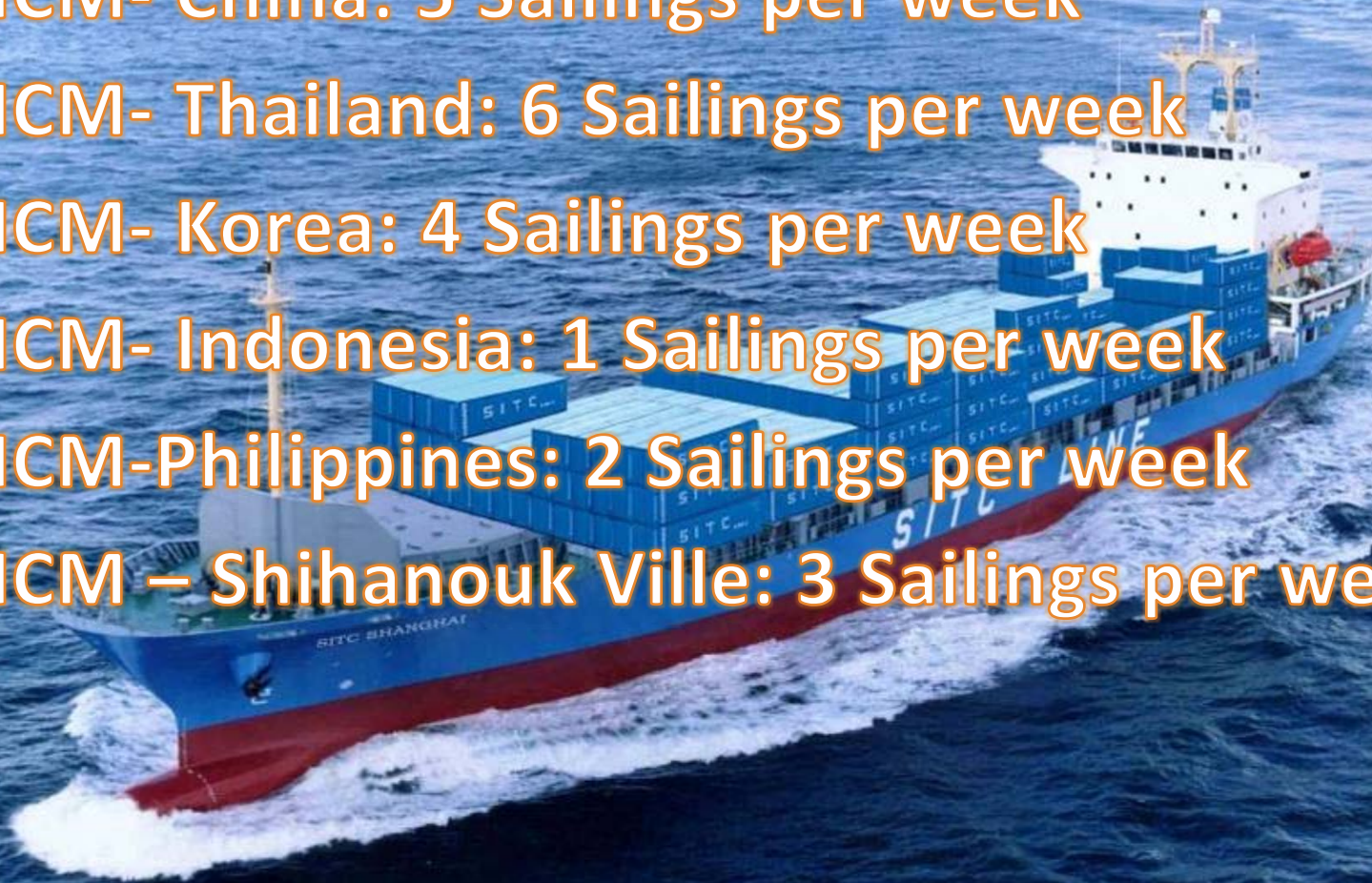
11  
SAILINGS  
PER WEEK







- HCM-JAPAN: 3 Sailings per week
- HCM- China: 5 Sailings per week
- HCM- Thailand: 6 Sailings per week
- HCM- Korea: 4 Sailings per week
- HCM- Indonesia: 1 Sailings per week
- HCM-Philippines: 2 Sailings per week
- HCM – Shihanouk Ville: 3 Sailings per week



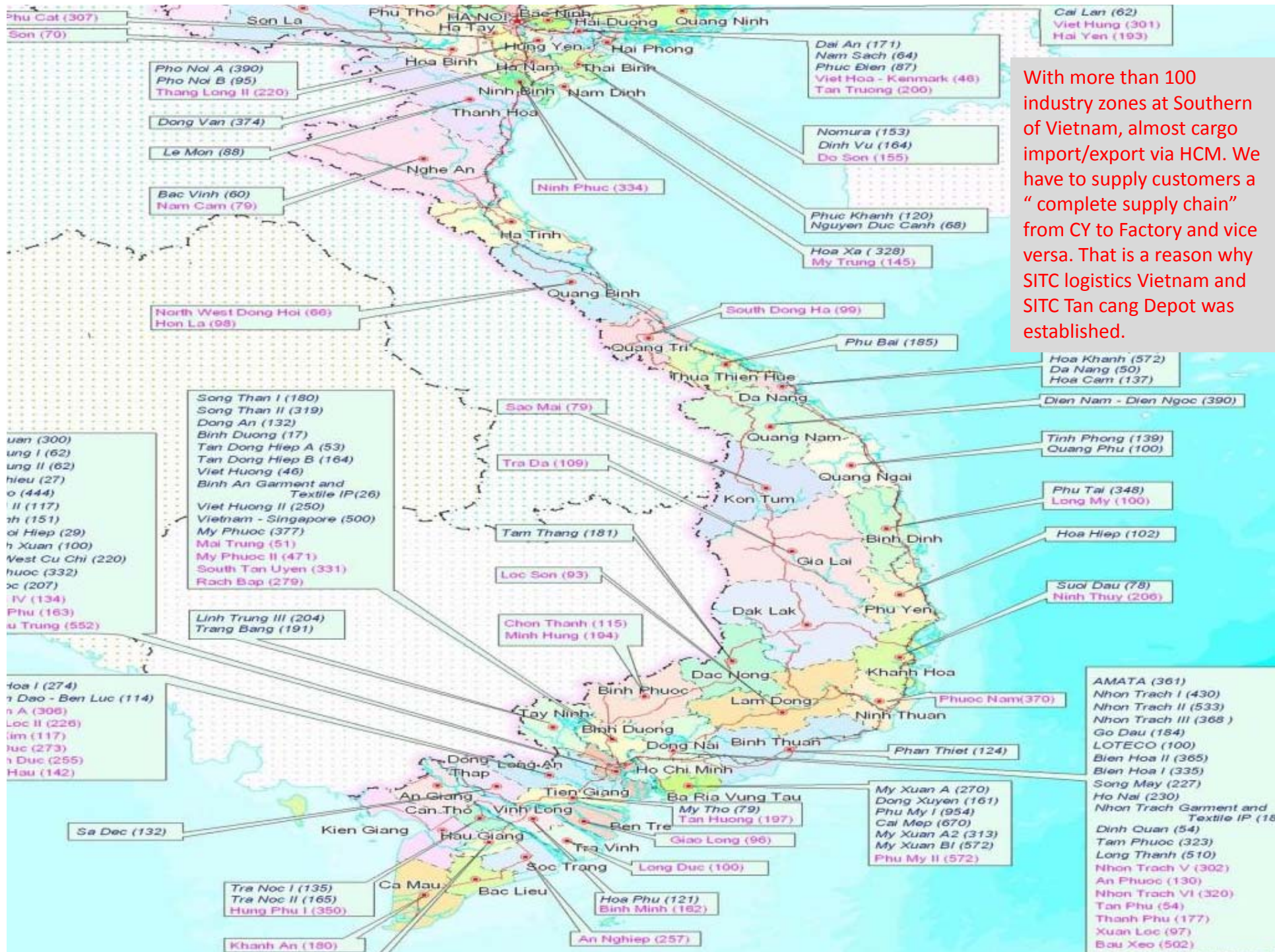
Part 2: SITC “Service first”



## Containerised Cargo Throughput of Vietnam's Major Ports (2013)

Major ports by region	Throughput (million TEUs)	Share of total (%)
<b>North</b>	<b>2.23</b>	<b>26%</b>
Haiphong Port	1.04	12%
Dinh Vu Port	0.52	6%
Others	0.68	8%
<b>Central</b>	<b>0.26</b>	<b>3%</b>
Danang Port	0.17	2%
Others	0.10	1%
<b>South</b>	<b>5.96</b>	<b>71%</b>
Saigon New Port (Cat Lai)	3.26	39%
Tan Cang-Cai Mep International Terminal (TCIT)	0.64	8%
Cai Mep International Terminal (CMIT)	0.61	7%
Vietnam International Container Terminals (VICT)	0.44	5%
Others	1.01	12%
<b>Total</b>	<b>8.45</b>	<b>100%</b>

Source: Vietnam Seaports Association



With more than 100 industry zones at Southern of Vietnam, almost cargo import/export via HCM. We have to supply customers a “complete supply chain” from CY to Factory and vice versa. That is a reason why SITC logistics Vietnam and SITC Tan cang Depot was established.



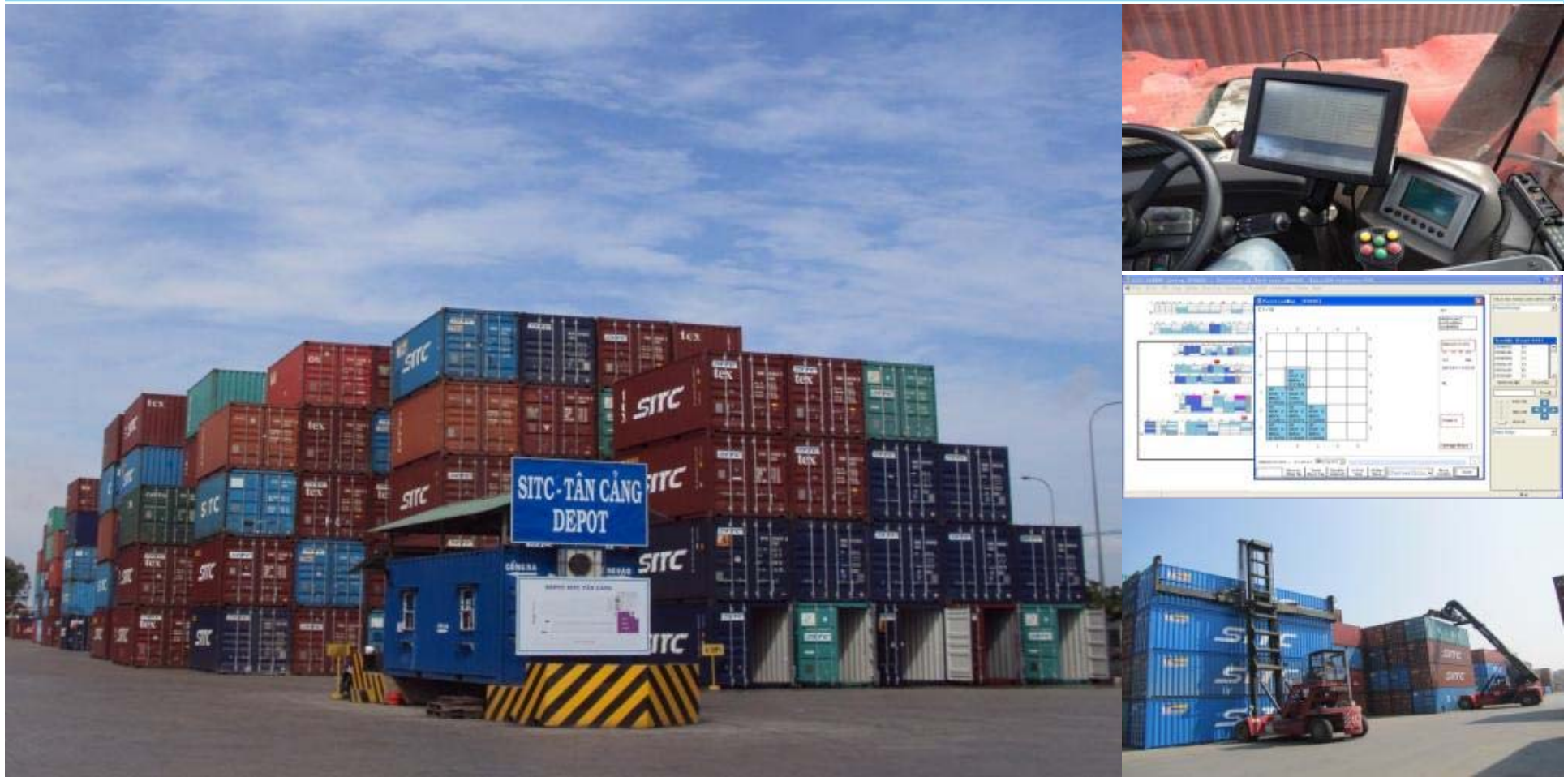
SITC Logistics Vietnam is one of the leading providers of comprehensive forwarding services, with extensive global coverage and multi-model capabilities. Our flexible services and solutions can be tailored to meet individual customer needs.

# SITC

## SITC TANCANG DEPOT No.1



SITC New Port Logistics Co., Ltd was established in August, 2013, SITC New Port Logistics Co., Ltd is a joint venture company limited between SITC and Newport First Agency Joint Stock Company. With 15000m<sup>2</sup> container depot and 2000m<sup>2</sup> container repairing area in the first phase, the company provides the services of container depot, freight, warehousing, container machine & equipment maintenance.



Our company uses the advanced depot management system, which provides clients with timely & accurate container information, and added services through the EDI link and wireless management system.

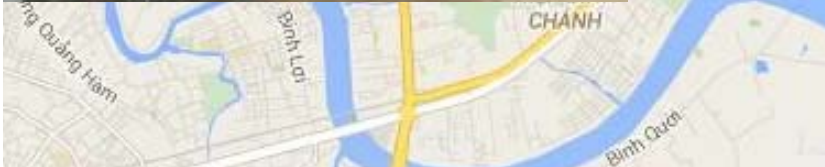
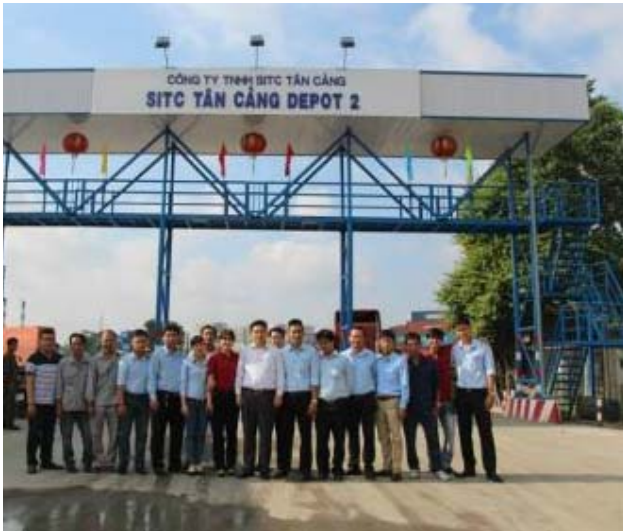
SITC Depots where provide the best containers and container services to the customers



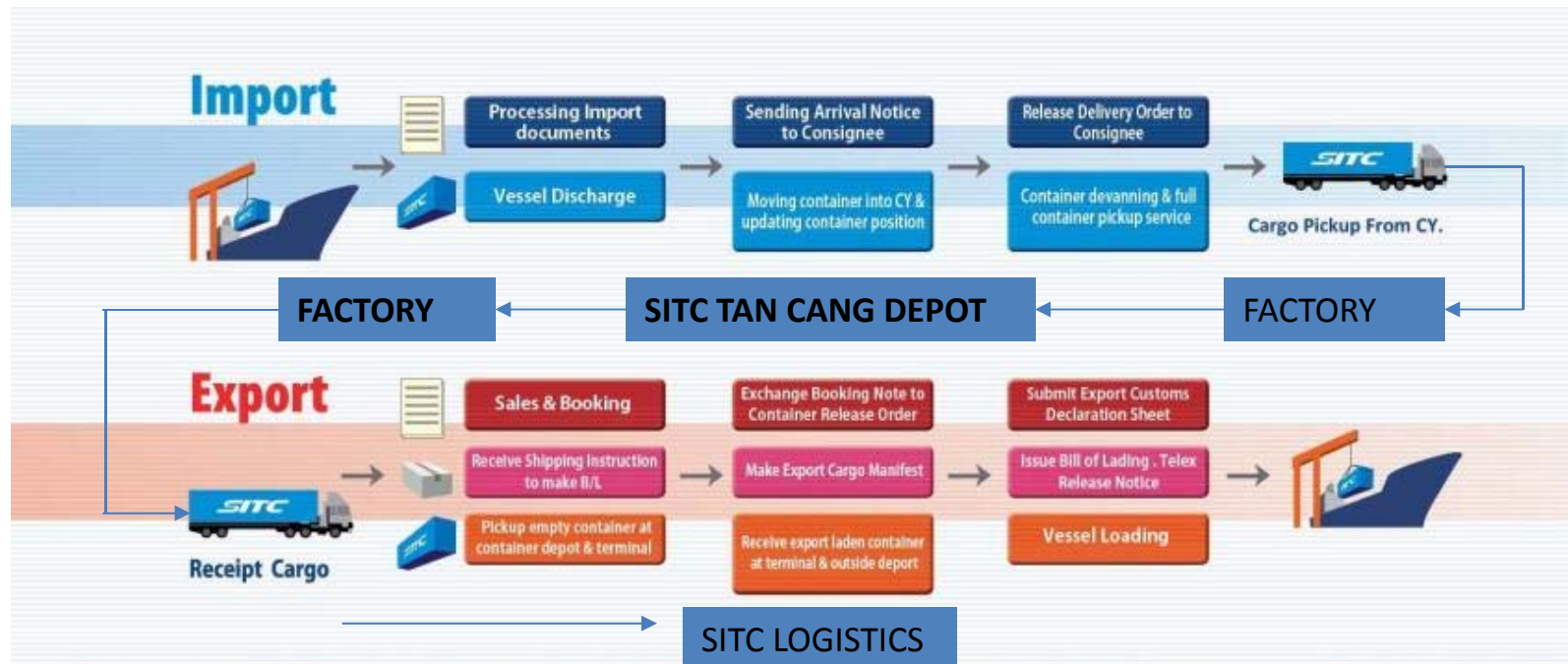
**SITC**

# HANGER CONTAINER SERVICE



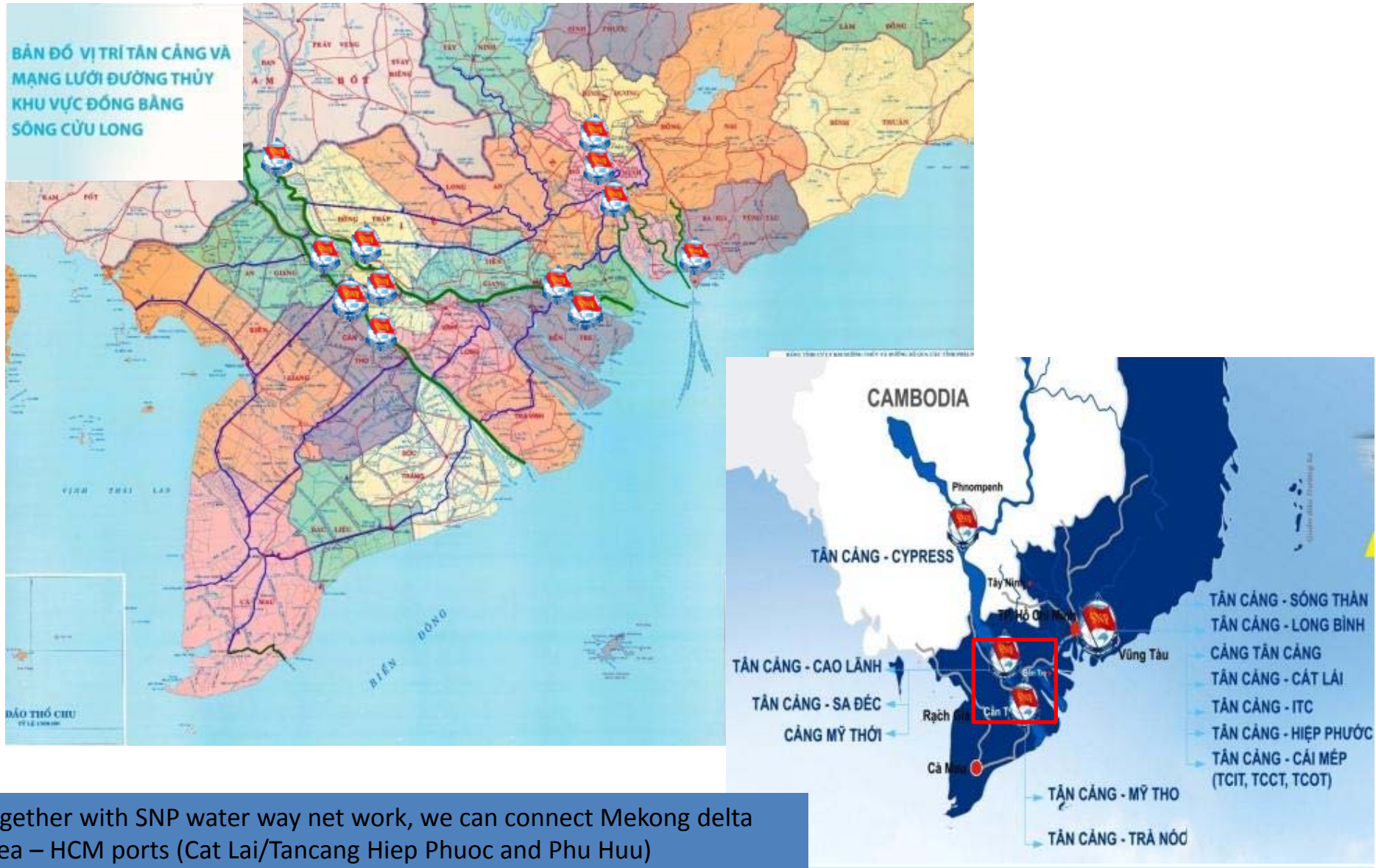






Our management are strictly adherence to the slogan “The customer is always right”, focus on develop and improve our products & services’ quality. We always provide a professional logistic and transport services in order to become a value partner of our customers and a leader in sea line transport.

# TERMINAL SYSTEM OF SNP IN THE MEKONG DELTA



Together with SNP water way net work, we can connect Mekong delta area – HCM ports (Cat Lai/Tancang Hiep Phuoc and Phu Huu)

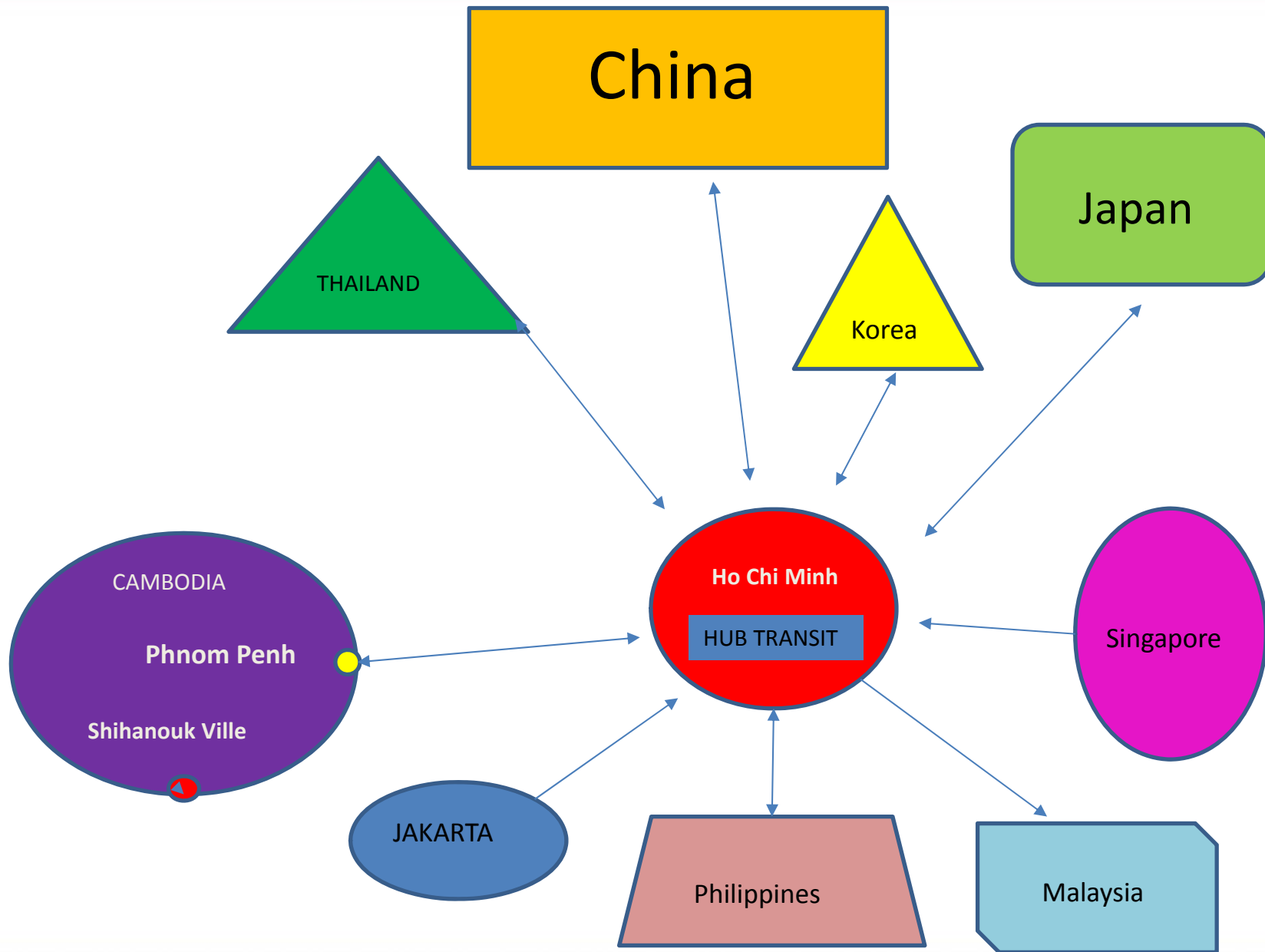


Part 3: HCM – HUB of TRANSIT

## East Asia



- HCM Cat Lai port is a deep river port, with productivity reach 60-70 moves per hour averagely and connect to Phnom penh by water way easily.
- HCM locates in the Middle of Intra-Asia and has 11 sailings per week to connect North Intra- Asia (China, Korea, Japan) with South Intra-Asia (Cambodia, Thailand, Indonesia, Philippines, Singapore) so SITC management board has set HCM becomes Hub transit for North and South.
- In 2014 total 5126 TEUs transited via HCM in which 1121TEUs to Phnom penh(KHPPH) and 1176 TEUs Ex.KHPPH via HCM – got 44,8%.
- In 2015 (Jan-Aug): total 8947 TEUs – increased 380% comparing with same period last year - HCM transited 1097TEUs to KHPPH and 1235 TEUs ex.KHPPH via HCM in which 493TEUs to Japan – got 40%.



**SITC**





- ありがとう
- Thank you